



U.S. International Program



ISPO Munich 2017

ES Performance & Outdoor

www.esperformancewear.com

Products/Services:

We have spent over 25 years as competing athletes and coaches of world class competitors. We helped a lot of them make it to the European and World Championships, and the Olympics as well. This firsthand experience led us to the idea of creating athletic and outdoor apparel that suites best the training athletes, but it is versatile designed and is suitable for many sport activities. We know what's comfortable and functional to wear not only during hard training, but also before and after.

Each piece is designed to the very detail and its quality, and practicality is tested by the same great athletes and performers. The entire gamut of fabrics and materials come from Blue Sign approved suppliers, and innovative recyclable sources. The use of highly sustainable and environmentally friendly products is a must to us

Seeking: Expand our retailer network in Europe, establish contacts with potential distributors

Countries: Germany, but also Scandinavian region, UK, France, Netherlands, Austria

Location: C4- 521



ING Source

www.os1st.com

Product/Services:

ING Source is a specifications developer/importer/manufacture of orthopedic and sports braces sold under several brand names globally. Our Sports Brand is OS1st Base Layer Bracing

Seeking: country market distribution partners and/or retailers.

Countries: Germany and other EU countries

Location: B4-109



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ING Source, Inc.
1720 Tate Blvd. SE
Hickory, NC 28602
(828) 855-0481 x 103
Toll Free: (877) 647-0386
www.ingsource.com

K-Edge

<http://k-edge.com>

Products/Services:

high quality, machined aluminum GoPro and Garmin bike mounts, chain catchers and more.

Seeking: interested in meeting Wholesalers & Retailers

Countries: Worldwide

Location: A5-344



KJÜIR

www.kjuir.com

Products/Services:

One stop center for your sporting goods from apparels, gloves to bags.

Seeking: We are mostly looking for wholesalers, but also retailers and representatives

Countries: In Europe, especially in Germany, France, England and Belgium

Location: C2-104



Kokopelli Packraft

www.kokopellipackraft.com

ISPO BrandNew Finalist



Products/Services:

Kokopelli Packraft was founded out of a garage in 2012 in Denver, Colorado by three childhood friends. Our vision at Kokopelli Packraft is to create the opportunity for outdoor enthusiasts to explore nature in its most serene settings. We set to accomplish this vision by developing and producing the high quality, functional packrafts and packrafting equipment. A packraft is a lightweight inflatable raft weighing between 5-10 lbs. that can be rolled up into the size of sleeping bag made for backcountry river travel, alpine lake fishing, canyoneering, and whitewater rafting.

Seeking: exposure and customers to sell our product in the European market

Countries: Germany, UK, Norway, Sweden, Switzerland, Slovenia, Spain, France

Location: Halle B5 Stand BN38

Markwort Sporting Goods Company

www.markwort.com



Products/Services:

Markwort Sporting Goods Company is a third generation family owned manufacturer/distributor of sporting goods equipment and accessories, with office and warehouse space in St. Louis, MO. Markwort sells all the traditional best-selling items preferred by sporting goods dealers and their customers, like baseballs, softballs, gloves and mitts, protective equipment, batter's gloves, uniforms, socks, laces, glove oil and training accessories

Seeking: interested in meeting Wholesalers & Retailers

Countries: Worldwide

Location: C4 224

Phunkshun Wear

www.phunkshunwear.com



Products/Services:

Phunkshun Wear is a Denver Certified Green Manufacturer of Facemasks, Balaclavas, and Base Layer for skiing and snowboarding. We've fused Fashion and Function to deliver the highest quality, best looking, and top performing facemasks. Our products are 100% USA-made, and feature HD-Dye Sublimation, Moisture Wicking, Odor Control, UPF 50+, and Water Repellency and Freeze Resistance.

Seeking: Partners to increase our international distribution network.

Countries: in all countries except France, Switzerland, Australia, Japan, Canada, Chile, Argentina.

Location: A6-424

Pro-Tec Athletics

www.pro-tecathletics.com/



Products/Services:

Located in Redmond, Washington, Pro-Tec Athletics offers over 60 products, ranging from highly effective orthopedic supports to breakthrough innovations in hot/cold and massage therapy. In addition to success in the volleyball and running markets, Pro-Tec Athletics benefits a wide range of sporting goods and sports medicine markets, including, but not limited to soccer, basketball, schools, athletic trainers, physical therapy, podiatry, orthopedic and chiropractic clinics.

Seeking: Finding new retailers/ distributors to grow the brand in Europe.

Countries: All European countries

Location: B4-107

Roller Derby Skate Corporation

www.rollerderby.com

Product/Service:

We are an 80 year old company specializing in Roller Sports products – traditional roller skates, inline skates, skateboards and inline roller hockey skates and equipment

Seeking: connections in countries where we are not currently represented

Location: A5-524



Sego Ski Co.

<https://segoskis.com>

Products/Services:

pioneering ski manufacturing craft in the heart of theTetons. Our USA-made skis are manufactured in-house, from start to finish, ensuring that every ski that leaves our factory meets exacting quality control standards for build and final tune quality. Our 2017/2018 lineup is designed to offer progressive skis for the backcountry, park, powder and piste. From our 88mm underfoot, hard-carving Cleaver 88 to our 134mm underfoot, smile-inducing Wizard, all of our skis are constructed with quality materials that inspire confidence, no matter the conditions.

Seeking: To show our new products, and explore new markets

Looking for: Wholesalers and retailers and distributors

Countries Worldwide

Location: A5-344



Spark R&D

www.sparkrandd.com

Products/Services:

Based out of Bozeman, MT Spark R&D is rider owned and operated, dedicated to pushing innovation in splitboarding since 2006. We design and build splitboard bindings and accessories with backcountry performance coming first. All of the products are manufactured and/or assembled in our shop in Bozeman, Montana USA. From machining to anodizing, laser engraving to assembly– everything is done by a skilled team of workers who are also passionate splitboarders. In-house design and manufacturing capabilities allow our products to quickly evolve and provide us the flexibility to cater to niche customers within the splitboarding market.

Seeking: new dealers across the European continent

Countries: primarily Eastern European countries

Location: B6-213



Stageideas

www.stageideas.com

Products/Services:

In 2011, we decided to develop our own high quality AND affordable goggles for our customers, but that could also be customized or personalized in a unique way. From our flagship STAGE Stunt, the world's most versatile goggle platform, with interchangeable lenses and straps, to our children's models we were able to provide goggles that were feature rich, but also an incredible value. Soon STAGE's catalog included balaclavas, neck warmers, face masks, gloves, tuning supplies, ski and boot bags and the revolutionary SwitchBlade SUP paddle. The STAGE Stunt is the industry's first goggle with hundreds of interchangeable straps.

Seeking: new relationships and new revenue sources for our core business of custom and personalized ski goggles, what we feel is the most versatile goggle platform in the world



Looking for: In-country Distributors & retailers or ski resorts. Even industry teams, clubs, non-profits, and even co-branding opportunities for our custom and personalized goggle platform. Take a platform that has worked in the USA to int'l markets

Countries: All countries with an established ski industry

Location: A4-126

Syphon Sound

www.syphonsound.com

Product/Services:

Syphon's Soundwrap incorporates a new, proprietary type of electrostatic speaker (EFL) that is flexible and comfortable inside anything you wear on your head. Whether it's a helmet, beanie, headband, or hat it'll fit.

Seeking: To show our new product, and explore new markets

Looking for: Wholesalers and retailers and distributors

Countries: Worldwide

Location: A5-344



Twenty Two Designs

<http://www.twentytwodesigns.com/>

Product/Services:

22 Designs manufactures telemark ski bindings, and sells wholesale to distributors in Europe and Japan, as well as to retailers in North America and elsewhere

Seeking: To show our new product, and work to find a distributor for Norway, and possibly a better distributor for France, as well as explore new markets in Eastern Europe and beyond

Looking for: Wholesalers and retailers in smaller market countries

Countries: Worldwide

Location: A5-438



United By Blue

www.UnitedByBlue.com

Products/Services:

United By Blue is an outdoor brand focused on ocean conservation. For every product sold, United By Blue removes one pound of trash from oceans and waterways through company organized and hosted cleanups

Seeking: Meet with potential distribution partners. Create some buzz!

Looking for: Retail partners and distributors

Countries: Worldwide

Location: A2 505



Weston Snowboards

www.westonsnowboards.com

Products/Services:

Weston Snowboards has been around for 5 years producing purpose built snowboards and split boards with eco friendly processes

Seeking: Expand our markets overseas

Looking for: key retailers in targeted areas

Countries: In Germany, Austria, Switzerland, and Asia

Location: A6-424



YOLK

<http://yolkstation.com>

ISPO BrandNew Winner



Products/Services:

YOLK is an innovative solar power company. We recently launched “Solar Paper : The world’s thinnest and lightest solar charter” and “Solarade : The world’s smallest 5W solar charger”. With our highly advanced technology, solar energy will not be limited for users that enjoy outdoor activities. Our goal is bringing solar technology into everyone’s daily life.

Seeking: Finding partners in EU and USA

Location: B5 BN27